CSN2024 Event Attendee Data

1. **Most Common Job Titles**
- CISO (Chief Information Security Officer)
- ICT Manager
- Security Specialist
- SOC Analyst
- IT Manager
- Cyber Security Engineer
- Senior Specialist
- Director
- Consultant
- Sales Manager
- Information Security Manager
- Project Manager
- Senior Security Specialist
- Cloud Security Architec

2. **Distribution of Job Titles**
- **Executive Roles**: CEO, CISO, CIO, Managing Director, Head of IT, Director of Cyber Security
- **Security Specialists**: Information Security Specialist, Cyber Security Specialist, Security Manager, Senior Security Specialist, IT Security Specialist
- **IT and Technology Leaders**: IT Manager, IT Director, CTO, IT Architect, Head of Technology
- **Consultants and Analysts**: Consultant, Senior Consultant, Cyber Security Consultant, Technical Consultant, Business Development Manager
- **Project Management**: Project Manager, Senior Project Manager, Program Manager
- **Sales and Marketing**: Sales Manager, Marketing Manager, Account Manager, Regional Sales Manager

3. **Analysis**

CISO (Chief Information Security Officer)

- **Industries**: IT services, banking and finance, manufacturing, public sector, healthcare.
- **Revenue**: Often over €500M.

- **Expectations**: Learning new technologies, networking, cybersecurity trends, NIS2 compliance.

ICT Manager

- **Industries**: Social services, manufacturing, education, public sector, IT services.
- **Revenue**: Varies greatly, from small companies (under €0.5M) to large international corporations (over €500M).
- **Expectations**: Visibility and AI, security solutions, networking.

Security Specialist

- **Industries**: Banking and finance, public sector, IT services, manufacturing.
- **Revenue**: Often over €50M.
- **Expectations**: Cybersecurity trends, networking, learning new technologies.

SOC Analyst

- **Industries**: ICT, cybersecurity, public sector.
- **Revenue**: Varies greatly.
- **Expectations**: SOC services, cybersecurity trends, networking.

IT Manager

- **Industries**: Manufacturing, public sector, IT services, healthcare.
- **Revenue**: Often over €50M.
- **Expectations**: Security solutions, networking, learning new technologies.

Cyber Security Engineer

- **Industries**: Cybersecurity, ICT, manufacturing.

- **Revenue**: Varies greatly.
- **Expectations**: Cybersecurity trends, networking, technological innovations.

Senior Specialist

- **Industries**: Banking and finance, public sector, IT services.
- **Revenue**: Often over €50M.
- **Expectations**: Cybersecurity trends, networking, learning new technologies.

Director

- **Industries**: Cybersecurity, IT services, manufacturing.
- **Revenue**: Varies greatly.

- **Expectations**: Networking, learning new technologies, cybersecurity trends.

Consultant

- **Industries**: IT services, cybersecurity, public sector.
- **Revenue**: Varies greatly, from small companies to large international corporations.
- **Expectations**: Sharing best practices, finding new business opportunities, networking.

Sales Manager

- **Industries**: IT services, cybersecurity, manufacturing.
- **Revenue**: Varies greatly.
- **Expectations**: Networking, learning new technologies, cybersecurity trends.

Information Security Manager

- **Industries**: Banking and finance, public sector, IT services.
- **Revenue**: Often over €500M.
- **Expectations**: Cybersecurity trends, networking, learning new technologies.

Project Manager

- **Industries**: Public sector, IT services, manufacturing.
- **Revenue**: Varies greatly.
- **Expectations**: Networking, learning new technologies, cybersecurity trends.

Senior Security Specialist

- **Industries**: Banking and finance, public sector, IT services.
- **Revenue**: Often over €50M.
- **Expectations**: Cybersecurity trends, networking, learning new technologies.

Cloud Security Architect

- **Industries**: IT services, cybersecurity.
- **Revenue**: Varies greatly.
- **Expectations**: Cloud security, learning new technologies, networking.